



Converged Solutions and Services



Mark R. Kruger
Chief Technology Officer

Converged Solutions and Services Launches Data Networking Division

*Region's Leading Business
Communications Provider to Offer
Complete Managed IT Service Solution
to Support Customers' Network
Infrastructure*

DELRAY BEACH, FL — February 15, 2008 — Converged Solutions and Services (CSS), a leader in business communications, announced today that the company has launched a data division. The company will now offer a complete managed IT service solution that will support, monitor, and enhance the efficiency of their customers' network infrastructure. CSS will provide a variety of hardware and software solutions from the industry's leading manufacturers as well as offer an e-commerce site that will enable customers to quickly place an order for computer and networking parts and peripherals.

"After analyzing the Florida marketplace we discovered that the IT needs from small to mid sized companies were not being met from a technological and a response time standpoint," said Mark Kruger, chief technology officer for CSS. "As a result, we spent considerable time establishing our new data division as well as a managed services strategy. We evaluated a number of solutions and enhanced the skill sets of our team of certified professionals to ensure the success of this division. We've launched the data division under a simple philosophy – to increase our customers' profitability and give them a competitive advantage in their marketplace. Our focus is understanding our customers' business needs and developing the right solution based on those needs."

Mr. Kruger believes that CSS is positioned to rapidly grow the data division because of their strong ability to understand the complex ebb and flow of technology. Examples of the IT services

the company provides includes PC and peripheral support, network design and installation, server installation and support, internet and e-mail systems, IT planning and consulting and disaster recovery planning. The company also places a strong focus on preventative maintenance, which is the key to optimal, reliable network and system performance. With today's resources stretched thin IT maintenance is commonly overlooked — until a major outage occurs. CSS eliminates this situation through scalable maintenance plans that keep their customers' systems optimally tuned.

Furthermore, CSS will offer a fixed price computer maintenance agreement that is a unique to this industry. The customer has the option of paying a one time fixed rate that is determined by the number of computers in their network with no additional fees for hardware or software for a year. It is a specialized service that provides a guaranteed fast responsive service for all of their computer needs. CSS believes that regular onsite monthly maintenance is the best way to prevent computer failure that can be prolonged or eliminated by implementing a proactive computer maintenance program. Their customers typically realize significant savings and service compared to not having a maintenance contract. This service also includes 24/7 remote access to resolve the most common issues. If remote access is not an option the company will respond onsite within a 1-2 hour timeframe. Another benefit in CSS' maintenance program is a significantly reduced rate for moves, adds or changes as their business needs change.

The data division will be headed by Steve Anderson. Steve is a seasoned professional and is an industry expert at analyzing network infrastructure and

consulting businesses on how to implement a successful strategy.

"At CSS we don't believe in a one size fits all approach to IT," added Mr. Kruger. "We take great care when working with our customers to identify sound solutions and deliver only what they need — no technology for technology's sake. Whether a business is large or small, CSS helps them achieve their goals with courtesy, respect, and easy to understand straight-talk. We know the strategies and solutions that will work. By implementing this approach from day one, we will build a successful data division on a local, national, and international scale."

ABOUT CONVERGED SOLUTIONS AND SERVICES

Converged Consulting, Inc., founded in 1998 by Mark Kruger, formed Converged Solutions & Services (CSS) in June 2004 to provide customers with a combination of the industry's most comprehensive and proven voice, data, and video integrated solutions and the unmatched expertise of its VoIP telephony and data engineers.

With over 20 years of industry experience, CSS is a customer-driven and results-oriented Value Added Reseller. Their team of factory certified professionals assists businesses with all phases of planning, design, installation and maintenance for their communications systems.

CSS is a state certified network infrastructure provider offering total on-site project management from start to finish. The company services customers of all sizes throughout Florida and the Caribbean.

For more information on CSS, please call (561)272-1211 or visit www.cssvoip.com.